

# CCS Roadmap and Funnel (beyond ethanol)

Intermediary

- ☆ Conferences
- ☆ Law Firms/Insurers
- Professional Service Firms
- ☆ Technology Providers
- Agencies/ Standards Bodies

**This is what we do today**

- Speaking Engagement
  - Workshop
  - Cross Promotion
  - Intel Sharing
  - Matchmaking
  - Opportunity Definition
- Standard Setting

Hydrogen cross-cut

Emitter

- Steel
- Cement
- Chemicals
- ☆ Power

Developer

Infrastructure

Technology R&D

Active in market

☆ Investor

☆ O&G

PE Portfolio Co.

Large emissions

Active in market

Referral

**This is where we operate today**

Service

AND / OR

Development Partner

Equity position

Year -3 to 0

Due diligence

- Feasibility
- Geology
- Characterization
- Permitting
- Midstream Design
- Drilling
- Site Development

- Volume Aggregation
- Capital Finder
- Due Diligence

market size TBD

Carbon Offset Certification / Carbon Storage Validation

Year 1-5

Injection and Operations, MRV

\$1 to \$5MM /year or up to \$5/tonne

\$2 to \$4/tonne

45Q Monetization

Year 6-12

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Year 13-62

PISC, MRV

\$200k to \$500k /year